

Approved by Public Services Regulatory Commission of RA Decision N 274A as of 1 June, 2011

"Ucom" CJSC Report on the Main Economic and Technical Indicators of Mobile Services for 2025 2nd $\rm Q$

1.1.1 from 1.1.2 from 1.1.2 from 1.1.2 from 1.1.3 from 1.1.3 from 1.1.4 from 1.1.5 from 1.1.6 from 1.1.7 reve 1.1.9 from 1.1.10 othe 2 Ope 2.1 inte: 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	om data services, including: oadband Internet access services through USB modems (other than by phone) obile communication network services (through handsets)	k AMD	5,083,206 5,083,206 2,572,377 241,743 238,484 3,264 724,110 487,510 236,600 - 10,806 151,699 159,651 391,724 368,338 23,386 - 732,637 98,460
1.1.1 from 1.1.2 from 1.1.2 from 1.1.3 from broad mob 1.1.3 from 1.1.4 from 1.1.5 from 1.1.6 from 1.1.7 reve 1.1.9 from 1.1.10 othe 2 Ope 2.1 inter 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	om voice services om VAS (excluding revenue from data), including: om short and multimedia messages (SMS and MMS) her om data services, including: oadband Internet access services through USB modems (other than by phone) obbile communication network services (through handsets) her om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories her revenues perating expenses, including:	k AMD	2,572,377 241,743 238,484 3,264 724,110 487,510 236,600 - 10,806 151,699 159,651 391,724 368,338 23,386 - 732,637
1.1.2 from from other ot	om VAS (excluding revenue from data), including: om short and multimedia messages (SMS and MMS) ther om data services, including: oadband Internet access services through USB modems (other than by phone) obbile communication network services (through handsets) ther om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories ther revenues perating expenses, including:	k AMD	241,743 238,484 3,264 724,110 487,510 236,600 10,806 151,699 159,651 391,724 368,338 23,386 732,637
from other o	om short and multimedia messages (SMS and MMS) ther om data services, including: oadband Internet access services through USB modems (other than by phone) obile communication network services (through handsets) ther om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories ther revenues overating expenses, including:	k AMD	238,484 3,264 724,110 487,510 236,600 10,806 151,699 159,651 391,724 368,338 23,386 732,637
1.1.3 from broad mobile from 1.1.4 from 1.1.5 from 1.1.7 rever from from 1.1.8 rever 1.1.9 from 1.1.10 other 2 Ope 2.1 inter 2.2 line 2.3 adver 2.5 payr 2.6 mobile 2.7 other 3 Ope 4 Dep 5 Other 6 None	her om data services, including: oadband Internet access services through USB modems (other than by phone) obbile communication network services (through handsets) her om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) evenue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) evenues from line rental services om sales of equipment and accessories her revenues overating expenses, including:	k AMD	3,264 724,110 487,510 236,600 - 10,806 151,699 159,651 391,724 368,338 23,386 - 732,637
1.1.3 from broad mobile from 1.1.4 from 1.1.5 from 1.1.7 reversible from 1.1.8 reversible from 1.1.10 other 2.1 interest 2.2 line 2.3 adversible from 2.7 other 3 Ope 4 Dep 5 Other 6 None	ond data services, including: ond data services, including: ond data services services through USB modems (other than by phone) obbile communication network services (through handsets) ther om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories ther revenues overating expenses, including:	k AMD	724,110 487,510 236,600 10,806 151,699 159,651 391,724 368,338 23,386
broad mobile of the state of th	oadband Internet access services through USB modems (other than by phone) obile communication network services (through handsets) ther om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories ther revenues perating expenses, including:	k AMD	487,510 236,600
mobile	bible communication network services (through handsets) ther om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories ther revenues perating expenses, including:	k AMD	236,600 - 10,806 151,699 159,651 391,724 368,338 23,386 - 732,637
1.1.4 from 1.1.5 from 1.1.6 from 1.1.7 reve from from 1.1.8 reve 1.1.9 from 1.1.10 othe 2 Ope 2.1 inte 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	her om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories her revenues perating expenses, including:	k AMD	10,806 151,699 159,651 391,724 368,338 23,386
1.1.4 from 1.1.5 from 1.1.6 from 1.1.7 reve from from 1.1.8 reve 1.1.9 from 1.1.10 othe 2 Ope 2.1 inte 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	om short and multimedia messages (SMS and MMS) om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) ovenue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) ovenues from line rental services om sales of equipment and accessories ther revenues overating expenses, including:	k AMD	151,699 159,651 391,724 368,338 23,386
1.1.5 from 1.1.6 from 1.1.7 reve from from 1.1.8 reve 1.1.9 from 1.1.10 othe 2 Ope 2.1 inter 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	om international roaming revenue (own subscribers) om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories ther revenues perating expenses, including:	k AMD	151,699 159,651 391,724 368,338 23,386
1.1.6 from 1.1.7 reve from from 1.1.8 reve 1.1.9 from 1.1.10 othe 2 Ope 2.1 inter 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	om international roaming revenue (subscribers from abroad) venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories her revenues perating expenses, including:	k AMD	159,651 391,724 368,338 23,386 - 732,637
1.1.7 reversity from from from from from 1.1.8 reversity from 1.1.9 from 1.1.10 other 2 Ope 2.1 inter 2.2 line 2.3 adversity deal 2.5 payr 2.6 mob 2.7 other 3 Ope 4 Dep 5 Other 6 Non	venue from interconnection, including: om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories her revenues perating expenses, including:	k AMD k AMD k AMD k AMD k AMD k AMD	391,724 368,338 23,386 - 732,637
from from from from from from from from	om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories ther revenues perating expenses, including:	k AMD k AMD k AMD k AMD k AMD	368,338 23,386 - 732,637
from from from from from from from from	om voice services om short and multimedia messages (SMS and MMS) venues from line rental services om sales of equipment and accessories ther revenues perating expenses, including:	k AMD k AMD k AMD k AMD	23,386 - 732,637
1.1.8 rever 1.1.9 from 1.1.10 other 2 Ope 2.1 inter 2.2 line 2.3 adver 2.4 deal 2.5 payr 2.6 mob 2.7 other 3 Ope 4 Dep 5 Other 6 Non	venues from line rental services om sales of equipment and accessories her revenues perating expenses, including:	k AMD k AMD k AMD	732,637
1.1.8 rever 1.1.9 from 1.1.10 other 2 Ope 2.1 inter 2.2 line 2.3 adver 2.4 deal 2.5 payr 2.6 mob 2.7 other 3 Ope 4 Dep 5 Other 6 Non	venues from line rental services om sales of equipment and accessories her revenues perating expenses, including:	k AMD k AMD	732,637
1.1.10 other 2 Ope 2.1 inter 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 other 3 Ope 4 Dep 5 Oth 6 Non	her revenues perating expenses, including:	k AMD k AMD	
1.1.10 other 2 Ope 2.1 inter 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 other 3 Ope 4 Dep 5 Oth 6 Non	her revenues perating expenses, including:	k AMD	· · · · · · · · · · · · · · · · · · ·
2.1 inter 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non			
2.1 inter 2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non			(3,208,975)
2.2 line 2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non		k AMD	(450,647)
2.3 adve 2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	ne rental expenses	k AMD	(63,904)
2.4 deal 2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	vertising and marketing expenses	k AMD	(199,390)
2.5 payr 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non	aler commissions	k AMD	(118,418)
 2.6 mob 2.7 othe 3 Ope 4 Dep 5 Oth 6 Non 	yroll expenses	k AMD	(912,789)
 2.7 other 3 Oper 4 Dep 5 Other 6 Non 	obile network exploitation and maintenance expenses	k AMD	(312,785)
3 Ope 4 Dep 5 Oth 6 Non	her expenses	k AMD	(1,151,043)
4 Dep 5 Oth 6 Non	perating Income Before Depreciation Amortization (OIBDA)	k AMD	1,874,231
5 Oth	epreciation of fixed assets and amortization of intangible assets	k AMD	(1,396,244)
6 Non	ther operating income	k AMD	11,159
	on-operating income	k AMD	(797,431)
6.1 Fina	nancial income	k AMD	41
	nancial expenses	k AMD	(889,253)
	nin/loss from exchange rate differences	k AMD	91,781
	ther Non-Operating revenues/expenses	k AMD	71,701
	ofit before taxation	k AMD	(308,285)
	pital expenses	k AMD	(2,398,754)
	obile connection indicators	K 711VID	(2,070,754)
	imber of active subscribers (at the end of the reporting period)		719,124
	epaid subscribers	subscriber	364,106
	stpaid subscribers	subscriber	275,953
	*	subscriber	79,065
	oadband Internet subscribers (other than by phone)	subscriber	547,518
	oadband Internet subscribers (other than by phone)	3003011001	J=1,J10 -
	bscribers using data services (by phone)		
	bscribers using data services (by phone) verage revenue per active user (ARPU)	AMD	1 467
	bscribers using data services (by phone) verage revenue per active user (ARPU) epaid subscribers	AMD	1,462
9.2.3 Broa 9.2.4 Subs	bscribers using data services (by phone) verage revenue per active user (ARPU)	AMD AMD	1,462 2,520 2,211

9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		-
9.3.1	prepaid subscribers	minute	135
9.3.2	postpaid subscribers	minute	261
9.3.3	Broadband Internet subscribers (other than by phone)	MB	34,210
9.3.4	Subscribers using other data services	MB	
9.4	Unit price (including interconnection and incoming roaming) (APPM)		-
9.4.1	prepaid subscribers	AMD	10.9
9.4.2	postpaid subscribers	AMD	9.7
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	
9.5	New activations		-
9.5.1	prepaid subscribers	subscriber	55,548
9.5.2	postpaid subscribers	subscriber	17,613
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	11,494
9.5.4	Subscribers using other data services	subscriber	
9.6	Churn		-
9.6.1	prepaid subscribers	subscriber	(40,058)
9.6.2	postpaid subscribers	subscriber	(8,766)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(4,585)
9.6.4	Subscribers using other data services	subscriber	

¹⁾ The information for each quarter is provided before the 15th of the second month following that quarter.

²⁾ Amounts are shown without VAT.

³⁾ The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.